

## Challenges and possible solutions for WOPs – identified on the networking meeting (05/2022)

Challenges regarding WOPs	Approaches / Solutions
Perspective of partnerships	<ul style="list-style-type: none"> <li>• Successful implementation makes partnership attractive</li> <li>• Strengthen visibility of utility platform (Social Media, Hackathons)</li> </ul>
Sustainability of partnerships	<ul style="list-style-type: none"> <li>• Train experts</li> </ul>
Measurement/Data	<ul style="list-style-type: none"> <li>• Monitoring and evaluation to underline the effect of partnerships</li> </ul>
Political Influences/ Interference	<ul style="list-style-type: none"> <li>• A phased approach to project</li> <li>• Lobbying for Support</li> </ul>
Limited timeframe of partnerships	<ul style="list-style-type: none"> <li>• Documentation and structure</li> <li>• Realistic time planning, what can we implement realistically within the given timeframe?</li> <li>• Action plan</li> </ul>
Budget limitations	<ul style="list-style-type: none"> <li>• Prioritize Objectives</li> <li>• Define targets</li> <li>• Small topics</li> <li>• Save money</li> <li>• Improve process</li> <li>• Add additional donors to the partnership</li> </ul>
Personnel resources	<ul style="list-style-type: none"> <li>• Having a counterpart from both partners</li> <li>• Establish a strong network for WOPs all over the world</li> </ul>
Education	<ul style="list-style-type: none"> <li>• Training of Trainers</li> </ul>
Tariffs (that do not represent the costs/not true tariffs)	<ul style="list-style-type: none"> <li>• Cost-reflective tariff development</li> <li>• Raise awareness among customers</li> </ul>
Energy costs	<ul style="list-style-type: none"> <li>• Energy saving</li> <li>• New technologies (hydro power, biogas, solar)</li> <li>• Improve maintenance of equipment</li> </ul>