

Procurement and Transport in Solidarity Partnerships with Ukraine

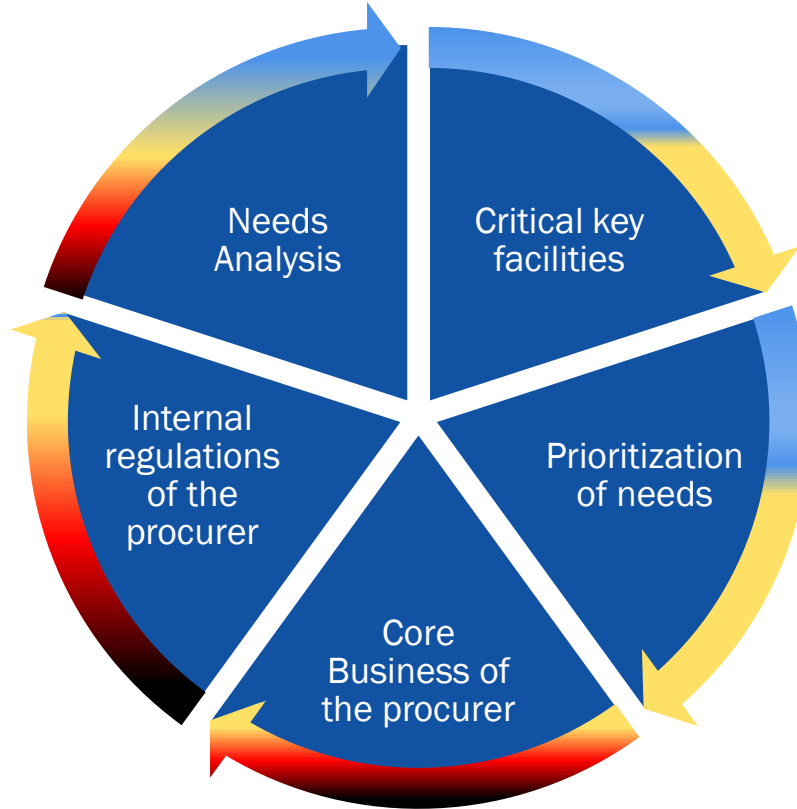
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Outline

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 - 2.2 Quotation, Tender, Documentation
3. Logistics
 - 3.1 Transport
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4. Goods receipt and final steps
5. Brainstorming - Making procurement more efficient

1. Needs Assessment



1. Needs Assessment

Principle of SEDD:

Technical assistance deliveries causally
caused by Russian war of aggression

Step 1:

- Requirements list priority A – B – C
- Technical evaluation
 - Compatibility with existing plant components
 - Alternatives
 - Influence of technical parameters on the overall system

Step 2:

- What is possible beyond that?

2. Purchasing Process vs. Formal Requirements

2.1 Involvement of Specialized Departments

→ Supplier structures – Technical Purchasing Dept.

- Can existing framework agreements and long-term supplier contracts be used?
- Are new suppliers required?
- Involvement of the contracting and awarding department to ensure legally compliant order processing

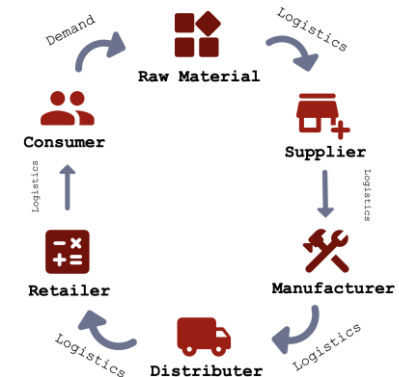
→ Availability of goods

→ Delivery times

→ Supply chain (sanctions list check!)



SEDD is a public sector enterprises and may not use taxpayers' money for purposes other than those for which it is intended
→ Financing of technical assistance goods is not investment provision)



2. Purchasing Process vs. Formal Requirements

2.1 Quotation, Tender, Documentation

→ Value of the components - Contract and Procurement Department

- Is a call for tenders required? If so,
 - Comparison of offers
 - Free award of contract
 - Restricted invitation to tender
 - Public invitation to tender
 - EU Threshold Regulation

→ Documentation

- Every step must be documented (e.g. request for quotation, offers, order confirmations; correspondence, etc.)
- Necessity to archive digitally
- Audit-proof

3. Logistics

3.1 Transport

→ Recommendation: NGO „Go Local“

- Supported by GIZ
- Located in Ukraine
- Hub on the Polish-Ukrainian border



- Experience with resident forwarder
- Handling possible sometimes more time consuming
- Frequency of handling with GoLocal significantly higher (more experience)

3. Logistics

3.2 Customs Issues - Overview

Standard package of documents:

1. **Donation Agreement** (or Donation certificate) for these goods between the donor and consignee (Lvivvodokanal) to confirm humanitarian aid.
2. **Proforma invoice**
3. **Packing list**
4. **Export declaration (EX1) → Export Accompanying Document (MRN)**
Even in the case of humanitarian aid this document is needed that cargo could leave EU territory
5. **Declaration of humanitarian aid for Ukrainian customs** (prepared by GoLocal)
6. **Letter-Order** (or Letter -Request) from the sender or consignee to Golocal for the delivery of the cargo

3. Logistics

3.2 Customs Issues

→ EORI-No. of the shipper

- EORI number (Economic Operators' Registration and Identification number) = customs number
- to apply for the first consignment by the shipper

→ Customs service provider recommended in case one using another freight forwarder than GoLocal → include provision for customs clearance

3. Logistics

3.2 Customs Issues

Packing List (per position)	Proforma Invoice
Content	Unit Price and Total Price
Number of Pieces	Value
Packaging	Customs Tariff Number
Dimensions	To be done by the shipper!
Gross / Net Weights	

Value for customs purposes only!



Reason for Export: Donation in support of the restoration of the functioning of the Ukrainian energy system in the context of the ongoing war and a request communicated by the Ministry of Energy of Ukraine to the Federal Ministry for Economic Affairs and Climate Action (BMWK) of Germany).

3. Logistics

3.2 Customs Issues

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Ihr Zeichen, Ihr Schreiben vom

Unser Zeichen

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Packliste

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Position #	Beschreibung	Menge/Einheiten	Gesamtgewicht	Maßeinheit pro Packstück in cm
1	KSB Tauchmotorpumpe UPA 250-120/02GB+UMA 150-30/21E 120 m³/h HS-Code: 84137029	2 Stk / 1 Packstück	519 kg	240 x 70 x 78
2	KSB Tauchmotorpumpe UPAC 150-060/09EE+UMA 150-18/21E 63 m³/h HS-Code: 84137029	2 Stk / 2 Packstücke	628 kg	240 x 35 x 58
3	KSB Tauchmotorpumpe KRTE 150-401/55UEG-S 450 m³/h HS-Code: 84137021	2 Stk / 1 Packstück	695 kg	240 x 70 x 78
4	Alfers & Sohn Notstromaggregat 150 kVA HS-Code: 85022040	2 Stk	4020 kg	330 x 125 x 210

PROFORMA-Rechnung Rechnungsnummer: 2022/11-2

Artikel	Bezeichnung	Menge	Einzelpreis	Gesamtpreis
1	KSB Tauchmotorpumpe UPA 250-120/02GB+UMA 150-30/21E 120 m³/h HS-Code: 84137029	2 Stk	7.260,95 €	14.521,90 €



4. Goods receipt

Final Steps

- Request proof of export from the transporter → important for VAT-free delivery, which is currently possible in DE (export declaration)
- GIZ handover protocol
- City Council Letter
- Picture Documentation
- Handover of Manuals
- Online meetings for initial operation

5. Brainstorming

Making procurement more efficient



What are the basic expectations of solidarity partnerships?



What ideas are there to streamline or facilitate the procedure respectively the entire process?



What effective support is conceivable from the Ukrainian side to speed up the process?

